



May 23, 2017

Jerry Mathwig  
Metro Sales  
1620 E 78<sup>th</sup> Street  
Richfield, MN 55423

Dear Mr. Mathwig:

On behalf of RICOH USA, thank you. You and your team at Metro Sales have once again had an outstanding year. Metro Sales is the largest independent RICOH dealer in the United States.

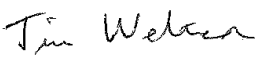
Nationally, amongst over 400 plus independent RICOH Family Group Dealers for FY16, you received the 2016 National Award of Excellence. Your sales revenue helped our sales revenue so we thank you!

I would like to close as I started, thank you. Thank you for your business over the years. Thank you for choosing us as your partner to help you grow and prosper. And finally, thank you for your dedication to RICOH USA as your partnership has helped to grow us into the business we are today.

We look forward to many more prosperous years together.

Very truly yours,

RICOH USA, Inc

By:   
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Tim Welter  
Region Vice President

Dealer Division, Midwest Region  
101 N Wacker Dr Ste 1850  
Chicago, IL 60606